

管理英语 3- 01

试卷号： 11378

第一大题 交际用语

1、 -What's the weather like in that area? - _____

A、 Very well.

B、 It's rainy.

C、 Yes, it's fine.

答案： B

2、 -I've started my own software company. - _____

A、 Could you tell me who is the owner?

B、 No kidding! Congratulations!

C、 If I had the money, I'd start one.

答案： B

3、 -Don't take too long at the coffee shop. It's 14:15.

- _____

A、 I'll think it over.

B、 That's very kind of you.

C、 I see. We have 30 minutes left.

答案： C

4、 -What's wrong with you, dear? - _____

A、 I didn't go to school.

B、 I have a terrible headache.

C、It is a beautiful dress.

答案： B

5、 -It's getting dark. I'm afraid I must be off now. -OK. _____

A、 Take it easy.

B、 Go slowly.

C、 See you.

答案： C

第二大题 词汇与结构

1、 _____ you change your mind, I won't be able to help you.

A、 When

B、 Unless

C、 So

答案： B

2、 They _____ leave next Friday.

A、 decided

B、 decided to

C、 decide

答案： B

3、 Normally, the price _____ be marked on the shelf.

A、 is supposed to

B、 is unlikely to

C、 is similar to

答案： A

4、 The _____ store has recently installed a new booking system.

A、 market

B、 stock

C、 chain

答案： C

5、 The box was _____ heavy for me to lift.

A、 too

B、 such

C、 so

答案： A

6、 It was in Johnson's hotel _____ the business meeting was held last year.

A、 which

B、 that

C、 what

答案： B

7、 Ultimately, marketing is designed to _____ extra revenue.

A、 bring in

B、 bring up

C、 bring back

答案： A

8、 Mary's father is very pleased _____ her.

A 、 with

B 、 at

C 、 for

答案： A

9 、 The book ____ Mike's. It has his name on it.

A 、 have be

B 、 must be

C 、 have to be

答案： B

10 、 ____ of Professor Smith's have arrived here.

A 、 Two student

B 、 Two students

C 、 Two-students

答案： B

11 、 ____ , some quality management system failures do make headlines.

A 、 Unluckily

B 、 Luckily

C 、 Unlucky

答案： A

12 、 I was trying to get into the ____ bus when I heard a voice from behind.

A 、 crowd

B 、 crowding

C、crowded

答案：C

13、I took it for _____ that you wouldn't come here again.

A、grand

B、grant

C、granted

答案：C

14、That dinner was the most expensive meal we _____.

A、would have

B、have had

C、had ever had

答案：C

15、The news _____ we are having a holiday tomorrow is not true.

A、that

B、/

C、which

答案：A

第三大题 阅读理解

1、Uncle Li and Uncle Wang are good friends. They live next to each other and their farms are both at the foot of the mountain. So they can help each other. But neither of them likes to use his head. They're both poor though they work hard. Most villagers have built new houses, but they still live in the low and broken houses. They never

find out why. Once Uncle Li went to town to buy some medicine for his wife. In the town he heard the apples in a city were expensive. He told Uncle Wang about it as soon as he went back. They decided to carry some apples to the city. They borrowed some money from their friends and bought nearly 1,000 kilograms of apples in the villages and carried them to the city on a tractor. Bad luck! A lot of apples have already been carried there when they arrived. A few days later they had to sell them at a low price (价格). They felt unhappy and returned to their village. "I can't understand why we sustained (蒙受) losses in business while others always profit (盈利)" Uncle Li asked one day. "The tractor was too small, " Uncle Wang said without thinking. "We'll carry more apples on a truck next time!" "I agree!" said Uncle Li. "How foolish (傻的) we were !"

1-1 、 Uncle Li and Uncle Wang live in the low and broken houses because _____.

- A 、 they hope to save money
- B 、 they're both poor
- C 、 their farms are at the foot of the mountain

答案： B

1-2 、 The two farmers carried the apples to the city to _____.

- A 、 make a journey
- B 、 make a profit
- C 、 meet their friends

答案： B

1-3 、 The two farmers had to sell their apples at a low price because _____.

- A · theirs weren't as good as the others'
- B · they forgot to carry them on a truck
- C · a lot of apples had been already carried to the city

答案： C

1-4 · Uncle Li and Uncle Wang were unhappy because _____.

- A · they had sustained losses in business
- B · they had lost some money in the city
- C · something was wrong with the tractor

答案： A

1-5 · Which of the following is true?

- A · The two farmers found out why they were poor.
- B · The two farmers will soon get rich.
- C · Neither of the farmers is clever.

答案： C

第四大题 阅读理解

1 · To save money, you simply need to spend less than you earn. It is easy to say, but why is it so difficult to do? To answer this question, you need to study the factors that keep you spending all the time. Easy access to credit For most people, this is the biggest reason for overspending. People can easily get a credit card, simply by filling out a short form in a bank or jumping on their website. They can borrow money from banks to go shopping, even buy cars or houses. When you aren't physically handing someone money or a check for a purchase, you will feel you are spending free money

or you aren't spending money at all. Try using cash to get your spending under control.

Misusing credit cards A credit card is an interest free short-term loan. When used as planned, this can be a powerful financial tool. The problem is when you begin to let the balance continue from month to month. If you make a \$200 purchase on your credit card and find out that at the end of the month you can't afford to repay the full amount, this is when the high interest rates on the cards really begin to hurt you. That is no way of saving money. Giving in to temptation We all need to enjoy life, but don't waste your financial future for a few guilty pleasures today if they aren't in your budget. When you know that you can't afford an activity, don't give in. Instead, invite your friends over for a home dinner party, game night, or some other activities where you can still enjoy time together, but without breaking your budget.

1-1 ˆ For most people, easy access to credit is the biggest reason for overspending.

A ˆ T

B ˆ F

答案 : A

1-2 ˆ Using credit card is an effective way to get your spending under control.

A ˆ T

B ˆ F

答案 : B

1-3 ˆ You have to pay for the credit card loans by the end of each month.

A ˆ T

B ˆ F

答案： A

1-4、 Using a credit card to pay is spending free money.

A、 T

B、 F

答案： B

1-5、 Always pay attention to your budget while spending.

A、 T

B、 F

答案： A

第五大题 写作

1、

请以马冬的身份，用英文介绍下自己一天的工作日程安排（80-100词）。

MaDong's Timetable from Monday to Friday

This is MaDong's timetable. MaDong work at ABC Company from Monday to Friday. he get up at 6:30 a. m. have breakfast at 7:00 and then he take Subway line2 to company. he don't like to be late. he check the production line at 9:00 to 12:00 a. m. he often have lunch at 12:00.

In the afternoon, he repair and maintenance machine at 14:00 to 17:30 and get home at 18:00. But sometimes he don't leave company so early because he have to work overtime. Then he have supper at about 19:30. After supper he often watch TV . but sometimes I like to do some reading and the Slory books are verv interesting. and he usually go to hed at abou 10: 00 p. m.

管理英语 3- 02

试卷号： 11378

第一大题 交际用语 (单选题)

1 、 -Nice weather, isn't it? - _____

A 、 Yes, it is,

B 、 I'm not sure,

C 、 You know it well,

答案： A

2 、 -Hello, I'm Harry Potter. -Hello, my name is Charles Green,
but _____

A 、 call my Charles

B 、 call me Charles

C 、 call me at Charles

答案： B

3 、 -Let's go to the library this afternoon.

- _____

A 、 That's a good idea.

B 、 Yes, that's right.

C 、 No. I can't.

答案： A

4 、 -How are you feeling now? - _____

A 、 Much better.

B、 It's OK.

C、 Thank you.

答案： A

5、 -I've started my own software company. - _____

A、 Could you tell me who is the owner?

B、 No kidding! Congratulations!

C、 If I had the money, I'd start one.

答案： B

第二大题 词汇与结构 (单选题)

1、 You may stay here _____ you like.

A、 as long as

B、 as soon as

C、 as well as

答案： A

2、 They _____ leave next Friday.

A、 decided

B、 decided to

C、 decide

答案： B

3、 Even in small companies, computers are an _____ tool.

A、 essential

B、 financial

C、 individual

答案： A

4、 Community workers come to _____ rice, vegetables, and other food.

A、 distribute

B、 analyse

C、 adjust

答案： A

5、 Are these shoes ____ for you?

A、 enough large

B、 large enough

C、 largely enough

答案： B

6、 _____ in the late 1970s _____ American manufacturing factories realized the importance of quality control.

A、 It was...when

B、 It is...when

C、 It was...that

答案： C

7、 Such events _____ only when the external conditions are favourable.

A、 commit

B、 cause

C、 occur

答案： C

8、 How will the evaluation of these facilities be _____?

A、 carried off

B、 carried out

C、 carried away

答案： B

9、 The book _____ Mike's. It has his name on it.

A、 have be

B、 must be

C、 have to be

答案： B

10、 _____ of Professor Smith's have arrived here.

A、 Two student

B、 Two students

C、 Two-students

答案： B

11、 _____, some quality management system failures do make headlines.

A、 Unluckily

B、 Luckily

C、 Unlucky

答案： A

12、 We are all looking forward to _____ your country.

A、visiting

B、visit

C、being visited

答案：A

13、While I was skiing, I _____ and broke my wrist.

A、fell

B、felt

C、fall

答案：A

14、You will probably be _____ him at lunch.

A、meet

B、meeting

C、met

答案：B

15、The news _____ we are having a holiday tomorrow is not true.

A、that

B、/

C、which

答案：A

第三大题 阅读理解 (单选题)

1、Dinner customs are different around the world. If you are a dinner guest in

Ghana, this information will help you a lot. In Ghana dinner is usually from four

in the afternoon to six in the evening. But there are no strict rules about time. Whenever a guest arrives, a family offers food. When you go to a home, the person who receives guests takes you to the living room first. At this time everyone welcomes you. Then you go to the dining room. There you wash your hands in a bowl of water. All the food is on the table. In Ghana you usually eat with your fingers. You eat from the same dish as everyone else. But you eat from one side of the dish only. It is not polite to get food from the other side of the dish. After dinner, you wash your hands again in a bowl of water. Most meals in Ghana have a dish called fufu. People in Ghana make fufu from the powder of some plants. Sometimes they cut the fufu with a saw because it is very hard. You must chew fufu well, or you may get sick. You eat fufu with the fingers of your right hand only.

1-1 、 From the passage we know that in Ghana _____.

- A 、 the rules for dinner time are not strict
- B 、 dinner is always at six in the evening
- C 、 a family offers food only at four in the afternoon

答案： A

1-2 、 If you are a dinner guest in Ghana ,the host(主人)always takes you to _____.

- A 、 the dining room first
- B 、 the living room first
- C 、 the kitchen first

答案： B

1-3、 People in Ghana usually eat _____.

A、 from one side of a dish to the other

B、 with their fingers

C、 with their spoons

答案： C

1-4、 In fact, most dishes in Ghana _____.

A、 have fufu in them

B、 are too hard to eat

C、 are very hard

答案： C

1-5、 When you eat fufu, you'd better _____.

A、 use your right hand only

B、 chew it well

C、 all of the above

答案： C

第四大题 阅读理解 (判断题)

1、 To save money, you simply need to spend less than you earn. It is easy to say, but why is it so difficult to do? To answer this question, you need to study the factors that keep you spending all the time. Easy access to credit For most people, this is the biggest reason for overspending. People can easily get a credit card, simply by filling out a short form in a bank or jumping on their

website. They can borrow money from banks to go shopping, even buy cars or houses. When you aren't physically handing someone money or a check for a purchase, you will feel you are spending free money or you aren't spending money at all. Try using cash to get your spending under control. Misusing credit cards A credit card is an interest free short-term loan. When used as planned, this can be a powerful financial tool. The problem is when you begin to let the balance continue from month to month. If you make a \$200 purchase on your credit card and find out that at the end of the month you can't afford to repay the full amount, this is when the high interest rates on the cards really begin to hurt you. That is no way of saving money. Giving in to temptation We all need to enjoy life, but don't waste your financial future for a few guilty pleasures today if they aren't in your budget. When you know that you can't afford an activity, don't give in. Instead, invite your friends over for a home dinner party, game night, or some other activities where you can still enjoy time together, but without breaking your budget.

1-1 、 For most people, easy access to credit is the biggest reason for overspending.

A 、 T

B 、 F

答案： A

1-2 、 Using credit card is an effective way to get your spending under control.

A 、 T

B、F

答案：B

1-3、 You have to pay for the credit card loans by the end of each month.

A、T

B、F

答案：A

1-4、 Using a credit card to pay is spending free money.

A、T

B、F

答案：B

1-5、 Always pay attention to your budget while spending.

A、T

B、F

答案：A

第五大题 写作（问答题）（20分）本大题共计20分。根据要求，完成一篇作文。

1、请根据以下信息对投诉信进行回复。（80-100词）投诉者：James Williams

回复者：Liu Yan, Manager 投诉原因：2022年6月10日在网上购买的Note 12

手机（Note 12 mobile phone）有质量问题，不能拍照（take pictures），不能收发

信息（receive or send messages）调查结果：确实有质量问题 解决方案：退货

（refund）或换部新手机（exchange）

Dear James Williams,

I am Liu Yan, the Manager of online shop. I just finished checking all detail

on this case, sorry for the late reply.

The reason for your complaint is that The Note 12 mobile phone purchased on the Internet on June 10, 2022 has quality problems. It can't take pictures or receive or send messages. After careful investigation, we determined that there was a quality problem. And we now have two solutions: refund or exchange.

Look forward to your

choice and hope to make you satisfied

We really learn a lot from this experience, will be more careful in the future orders.

Thanks and best regards.

Liu Yan, Manager

管理英语 3- 03

试卷号： 11 378

第一大题 交际用语 (单选题)

1 、 -What's the weather like in that area? - _____

A 、 Very well.

B 、 It's rainy.

C 、 Yes, it's fine.

答案： B

2 、 -Let me introduce myself. I'm

Steward . - _____

A 、 Pleased to meet you.

B、What a pleasure.

C、Thanks a lot.

答案：A

3、-Don't take too long at the coffee shop. It's 14:15.

- _____

A、I'll think it over.

B、That's very kind of you.

C、I see. We have 30 minutes left.

答案：C

4、-How are you feeling now? - _____

A、Much better.

B、It's OK.

C、Thank you.

答案：A

5、-Lily complains that she has never got any mail. - _____. I will

write her right away.

A、That's impossible

B、She is to blame

C、That's too bad

答案：C

第二大题 词汇与结构 (单选题)

1、I've read _____ today.

- A、 anything special
- B、 special something
- C、 something special

答案： C

2、 They ____ leave next Friday.

- A、 decided
- B、 decided to
- C、 decide

答案： B

3、 Even in small companies, computers are an ____ tool.

- A、 essential
- B、 financial
- C、 individual

答案： A

4、 They set up a branch in Chongqing to _____ air conditioners.

- A、 measure
- B、 procedure
- C、 manufacture

答案： C

5、 Are these shoes ____ for you?

- A、 enough large
- B、 large enough

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