CONSUMERS & BRANDS

Target audience: consumers in North West, England (United Kingdom)

Consumer Insights Report





Consumer Insights Target Audience Report

Introduction

Report overview

This report analyses consumers who live in North West, England and compares them to the average consumer in the United Kingdom.

The report offers the reader a comprehensive overview of consumers in North West, England (United Kingdom): who they are; what they like; what they think; and how to reach them. It provides insights on their demographics, lifestyle, opinions, and marketing touchpoints. Additionally, the report allows the reader to benchmark consumers in North West, England ("region") against the average UK consumer, labelled as "country" in the charts.

The report is updated regularly and is based on data from the Consumer Insights Global survey.

Consumer Insights Global methodology (1)

Design: Online Survey, split questionnaire design

Duration: approx. 15 minutes

Language: official language(s) of each country with American English offered as an alternative

Region: 56 countries

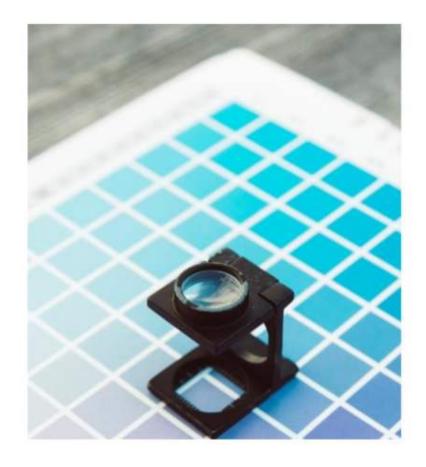
Number of respondents:

- 12,000+ for countries with the extended survey (including United Kingdom)
- 2,000+ for the basic survey

Sample: Internet users, aged 18 – 64, quotas set on gender and age

Fieldwork:

- Continuous from January to December
- Countries that receive the extended survey are updated four times a year





Consumers in North West, England (United Kingdom)

Management summary: key insights

General demographics

33% of consumers in North West, England are part of Generation X.

38% of consumers in North West, England have a low household income.

58% of consumers in North West, England live in small towns and rural communities.

North West, England has a rather small migrant community.

Consumer lifestyle

Consumers in North West, England value similar aspects of life as the average consumer in the United Kingdom.

A relatively high share of consumers in North West, England are interested in movies, TV shows and music.

Consumers in North West, England have similar hobbies as the average consumer in the United Kingdom.

33% of consumers in North West, England follow soccer.

Perspective and outlook

A relatively high share of consumers in North West, England think that poverty is an issue that needs to be addressed.

27% of consumers in North West, England have more left leaning political views.

Consumers in North West, England see the economic situation of the United Kingdom more negatively than the average consumer in the United Kingdom.

Consumers in North West, England are more pessimistic about their personal future than the average consumer in the United Kingdom.

Marketing touchpoints

80% of consumers in North West, England watched TV in the past 4 weeks.

63% of consumers in North West, England are active on YouTube.

51% of consumers in North West, England remember seeing advertising on TV.

Digital advertising touchpoints of consumers in North West, England are similar to those of the average consumer in the United Kingdom.



CHAPTER 01

General demographics

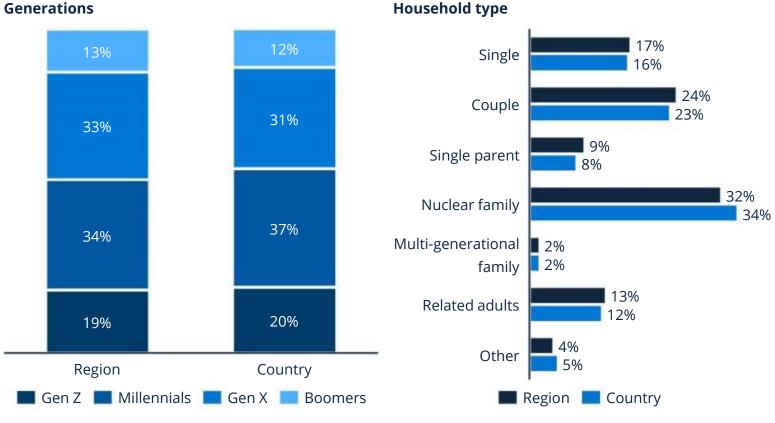
- Age and household composition
- Employment and income
- Living situation
- Diversity



33% of consumers in North West, England are part of Generation X

General demographics: age & household composition

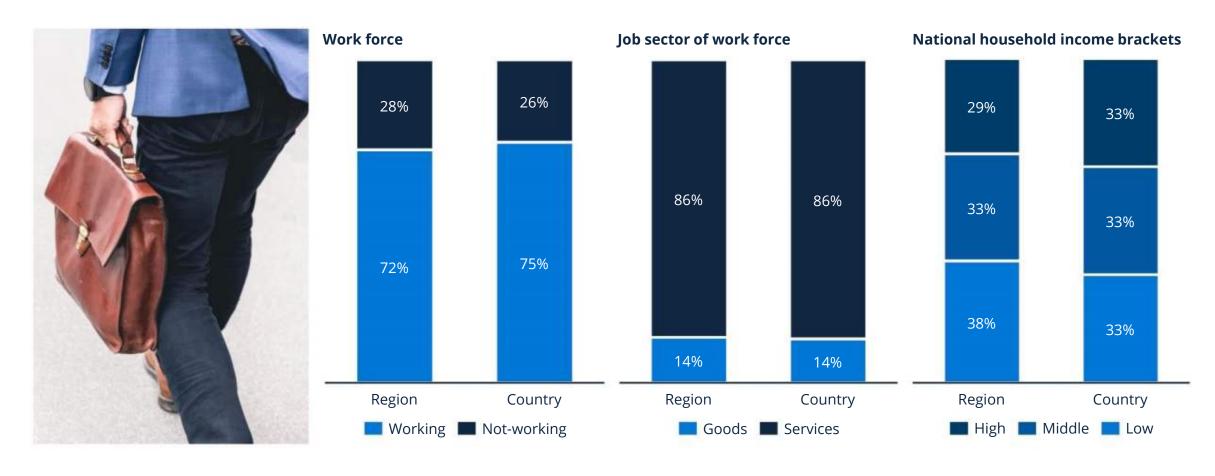






38% of consumers in North West, England have a low household income

General demographics: employment and income

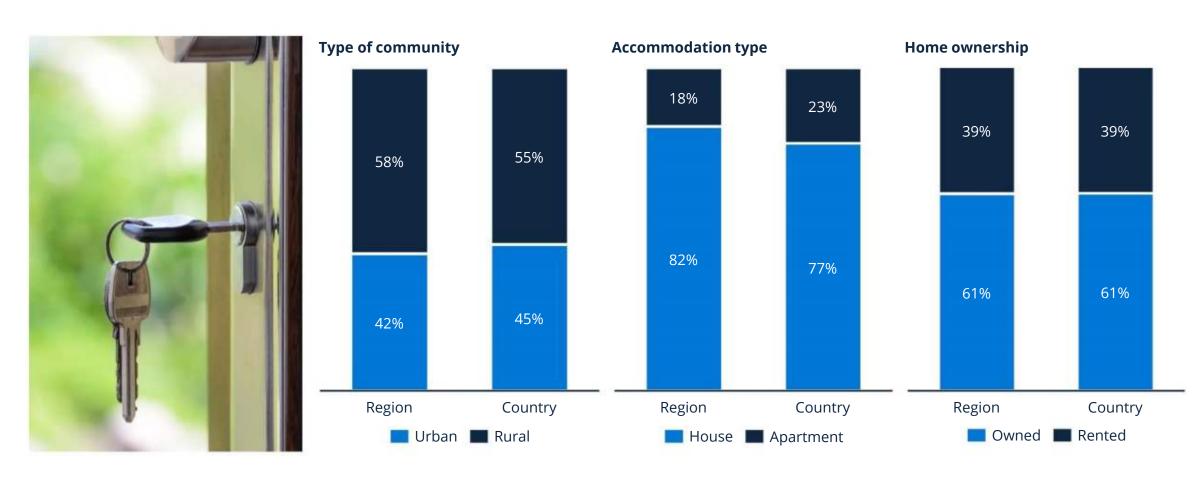






A relatively large share of consumers in North West, England live in a house rather than an appartment

General demographics: living situation

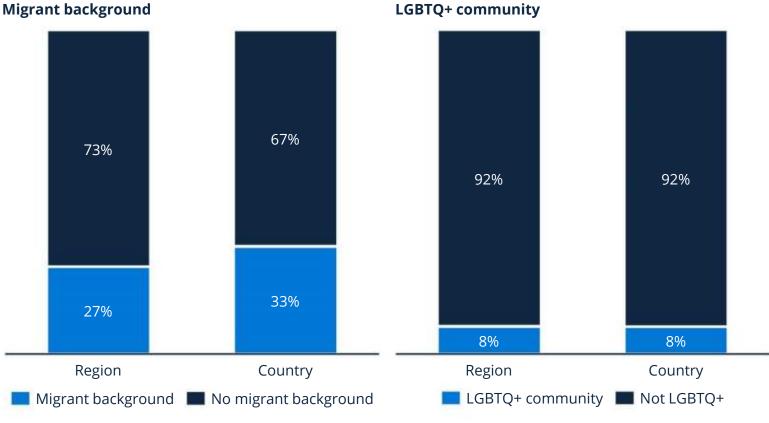




North West, England has a rather small migrant community

General demographics: diversity









CHAPTER 02

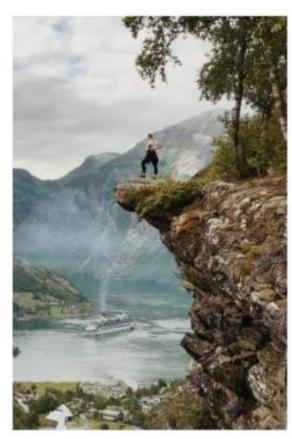
Consumer lifestyle

- Life values
- Main interests
- Hobbies & leisure activities
- Sports activities
- Sports followed
- Innovation adoption

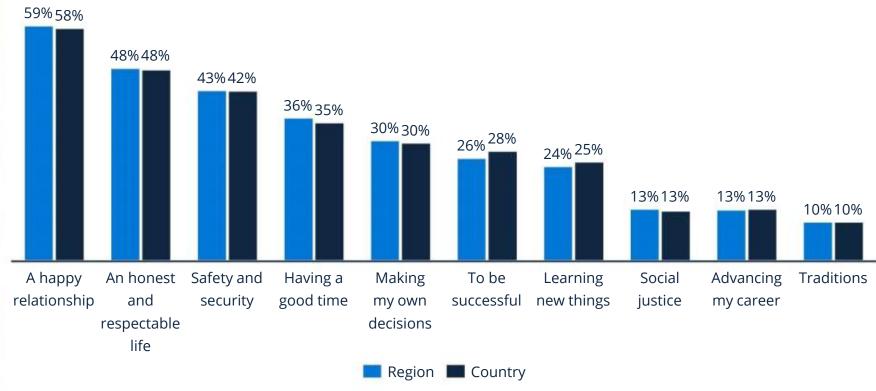


Consumers in North West, England value similar aspects of life as the average consumer in the United Kingdom

Consumer lifestyle: life values



Most important aspects of life for consumers in North West, England



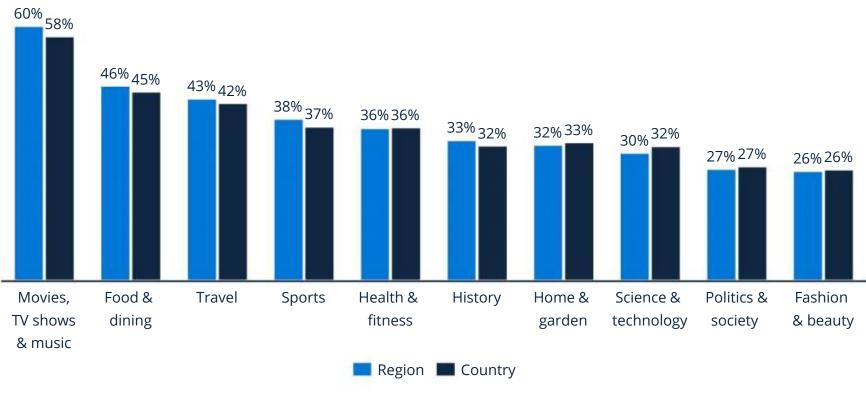


A relatively high share of consumers in North West, England are interested in movies, TV shows and music

Consumer lifestyle: main interests



Top 10 interests of consumers in North West, England

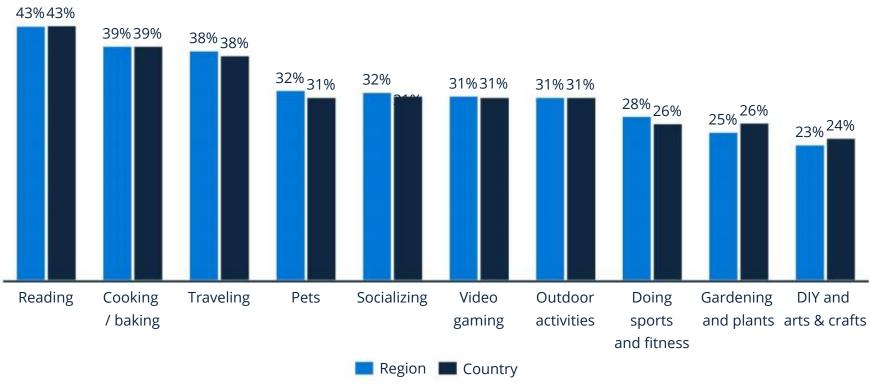


Consumers in North West, England have similar hobbies as the average consumer in the United Kingdom

Consumer lifestyle: hobbies & leisure activities

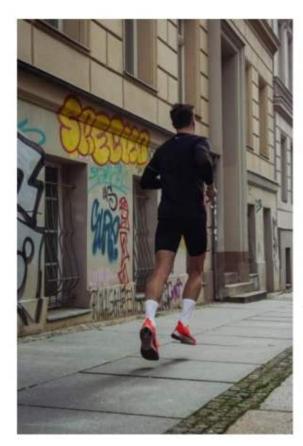


Top 10 hobbies and leisure activities of consumers in North West, England

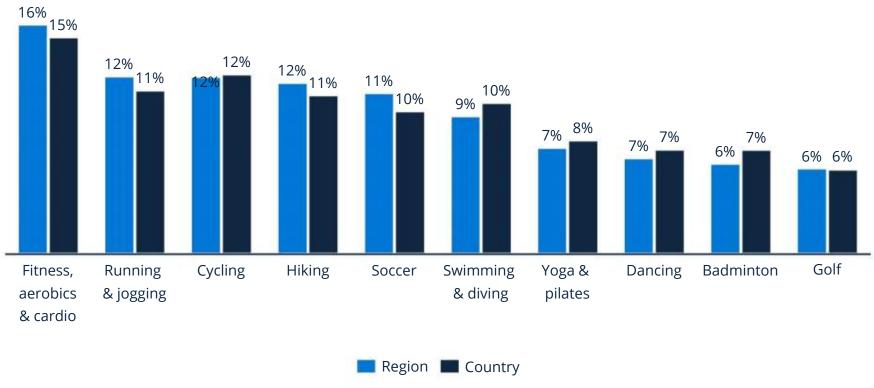


Consumers in North West, England participate in similar sports and activities as the average consumer

Consumer lifestyle: sports activities



Top 10 sports activities of consumers in North West, England

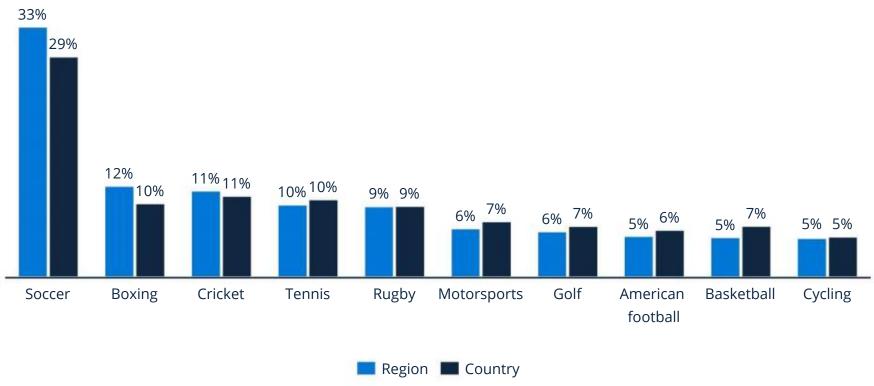


33% of consumers in North West, England follow soccer

Consumer lifestyle: sports followed



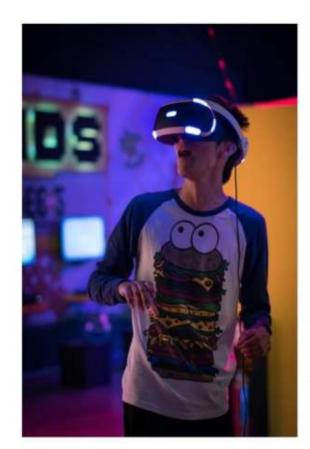
Top 10 sports followed by consumers in North West, England



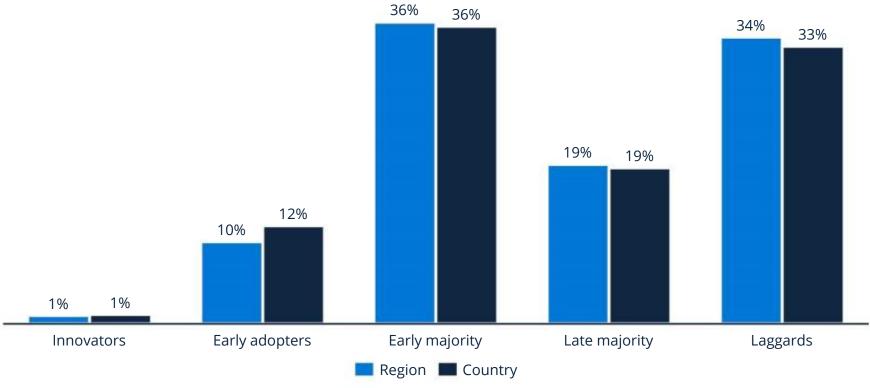
Sources

53% of consumers in North West, England are laggards or in the late majority of innovation adoption

Consumer lifestyle: innovation adoption



Innovation adopter types based on statements towards innovation by consumers in North West, England



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