



新编实用英语写作



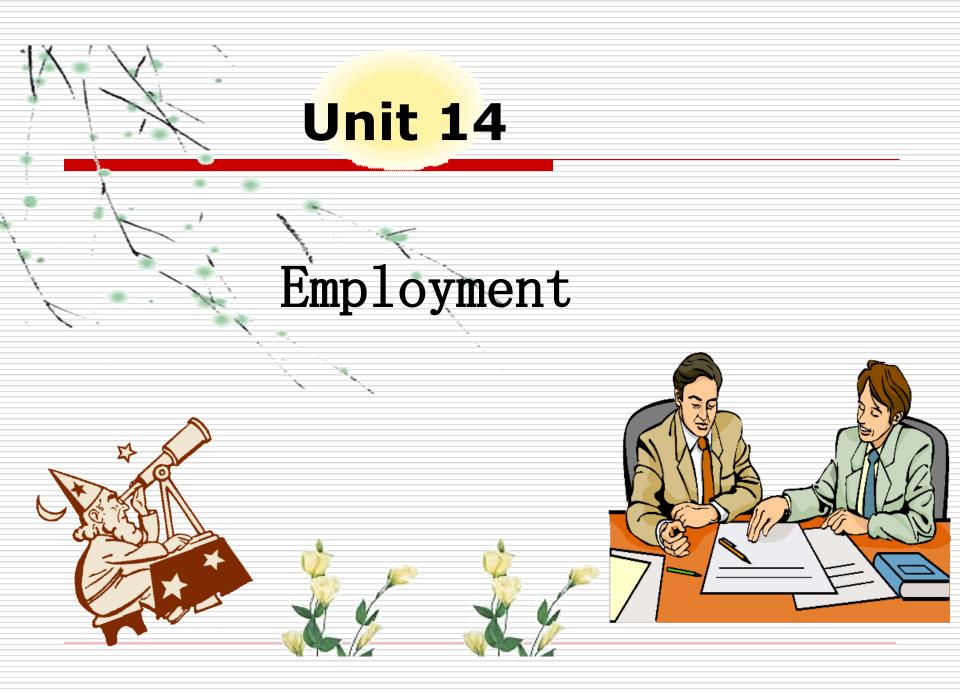


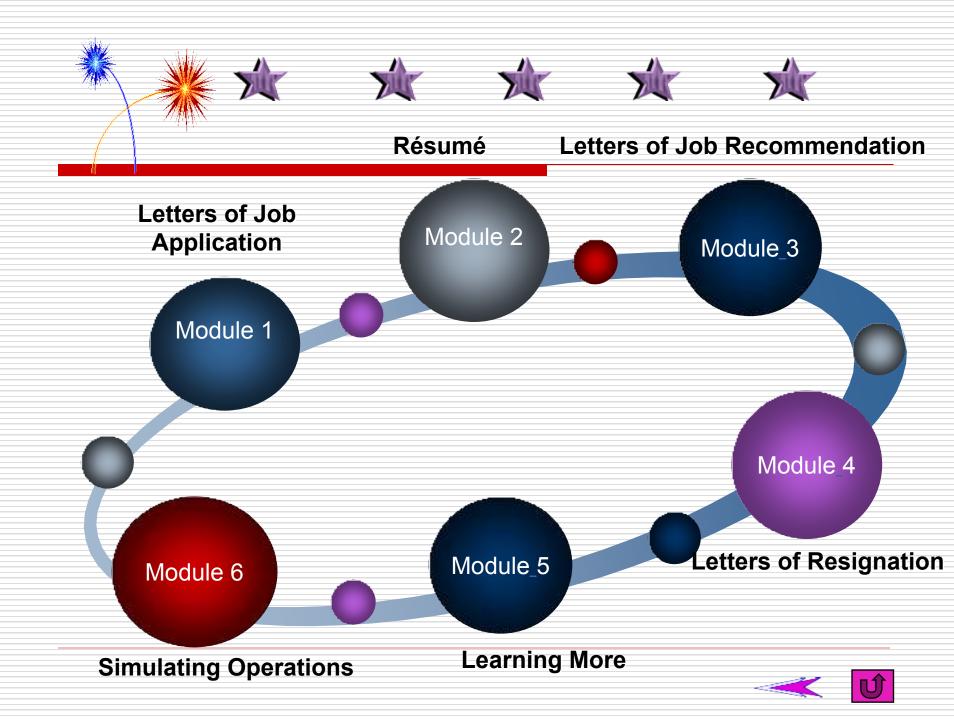


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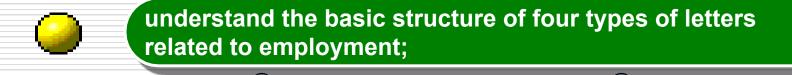






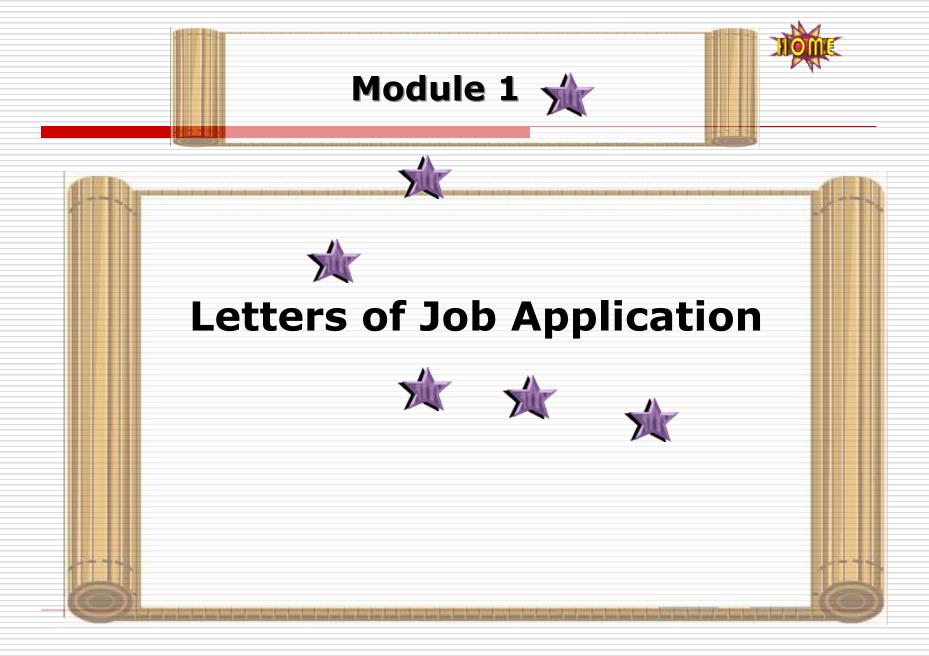
Learning Focus

After learning this Unit, you will be able to:





be familiar with different forms of four types of letters related to employment.















A job application is your marketing tool. It is important to make the content of an application letter really readable to the recruiter and rewarding to you. The recruiter may have to read hundreds of applications, most of which will receive no more than one minute of attention. Your first aim is to keep the recruiter's attention for a couple of minutes and to make sure that your application is not instantly rejected. To do this, your application must be clear, relevant and special. If your application is poorly presented and difficult to read, no recruiter is going to waste his or her time on it.







1. Basic Writing Skills

The successful application letter does three things: Catch the reader's favorable attention, convince the reader that you are qualified for the consideration, and requests an interview. A letter of application should provide the following information:

- (1)State a specific job title.
- (2) Point out your source of information about the job.
- (3)Summarize your qualifications for the job, specifically education, work experience, and activities showing leadership skills.
 - (4) Refer the reader to your résumé.
- (5)Ask for an interview, stating where you can be reached and when you will be available for an interview.





2. Case Remarks

	127 Renmin Road o	Letterhead
	Nanjing, Jiangsu	
	May 16, 2013	
	Tommy Thomas	Inside address
	Technomic Asia	
Ξ	Marketing & Management Consulting Firm	
	19th Floor, 80 Gloucester Road	
	Dear Mr. Thomas,	Salutation
	From your advertisement in yesterday's China Daily, I learnt that	Body:
	your company has an opening for an experienced consultant for China	→ information re-
	operations. Please consider me a candidate for the job.	source
	I am sending you my résumé including career details and personal	→ the position you're
	background. You will see that I grew up in China and I got an MBA de-	interested in
	gree from Purdue University in 2012, and therefore I have a good	→ education
	knowledge both in Chinese and English. I have had five year's consult-	→ work experience
	ing experience in China, so I feel I am qualified for the job.	→ asking for an in-
	Meanwhile, I would be glad to see you whenever it is convenient.	terview
	If you wish to telephone me, you may call $\times \times \times \times \times \times \times$.	+ the contact way
	Sincerely yours,	Complimentary close
	Li Chenhua	Signature
	Encls:	Enclosure
	1. One copy of my résumé	
Ξ	2. One copy of ID card	





Sample 2



To whom it may concern,

Salutation

Having learnt from your job advertisement in yesterday's *China*Daily that there in a vacancy in your company for the programmer
position. As requested, I am enclosing my résumé and my certification.

I'm very interested in this position and I believe that my strong technical experience and education will make me a very competitive candidate. As you can see from my résumé, I have just graduated from Beijing University, holding a Master's degree in Computer Programming. So I have a full understanding of the full life cycle of a software development project. I also have experience in learning and excelling at new technologies as needed. I have had one year's experience as a computer programmer. The key strengths that I possess for success include:

I have successfully designed, developed, and supported live use applications.

My strong service orientation and bias for action would serve your company well.

I am long on effort and enthusiasm.

Thank you for your time and consideration. And I look forward to hearing from you. I can be reached anytime by my telephone number $\times \times \times \times \times \times \times \times \times$.

Body:

- → information resource
- the position you're interested in
- education
- → work experience
- + key strengths
- asking for an interview
- + the contact way





Complimentary close

Zhang Xiaoli

Signature

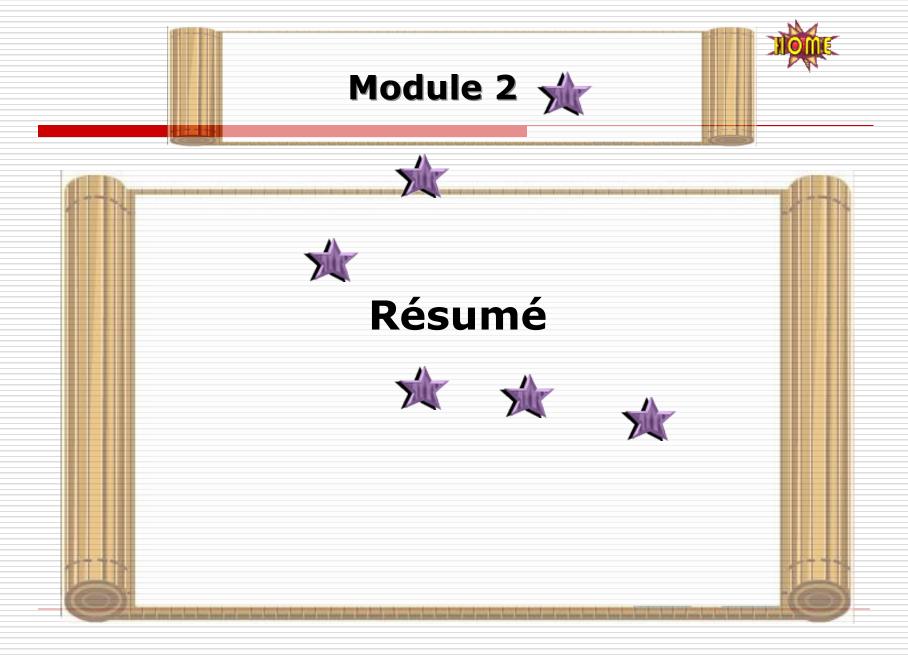
Encls:

- 1. One copy of my résumé
- 2. My certification

Enclosure



















A résumé (or, curriculum vitae) is a summary of one's personal background, which summarizes one's education and experience and other personal information. A wellwritten résumé will add to the possibility of getting a good job. No single format is conventionally used for all résumés; the contents, the order of contents, and the format vary according to the individual and the kind of work being sought. However, a résumé should always be clear, brief, informative, attractive, and easy to read. And one should be objective and specific in presenting the information and avoid empty self-praise.







1. Basic Writing Skills

A résumé usually includes the following components:

- (1) Personal Information:
- your name; address; your email address; your phone number; postal code
- gender; date of birth; marital status; nationality; health
- (2) Objective: Write a brief objective statement that describes what you hope to achieve with your résumé.
- (3) Education:
- the name of the University
- your major
- the dates attended (start and finish)
- a list of classes you took
- the city in which this took place

















- (4) Professional Experience: 岐
- the name of the company
- 岐 the dates worked (start and finish)
- o the city in which this took place
- 岐 the job history, a description of what you did
- 政 your accomplishment
- (5) Activities: Mention school activities in which you participated.
- (6) Honors and Awards: Receiving any award deserves mentioning in a résumé. These can be academic, athletic or community awards or scholarships.
- (7) Skills: Computer skills and foreign language skills are being paid more and more attention by companies, so you might describe them in separate headings.
- (8) References: The information about your work experience or recommendation :





2. Case Remarks

	Resume			
	Name in full:	Joe Smith	Personal information	
	Date of birth:	November 18, 1978		
	Place of birth:	Cleveland, Ohio, U. S. A.		
	Nationality:	U. S. A.		
Ξ	Marital status:	Married		
	Children:	Two		
Ξ	Religion:	Christian		
	To obtain a challengin	g position.	Job objective	
	Education:		Education	
	B. S. degree in chemi	stry in 2000		
	M. S. degree in mather			
	Work experience:	Work experience		
	Firm: 2003—pr			
	Position: Oil refinir	•		
	Honors and awards:		Honors and awards	
	Washington State Schol			
	D.C.		D. C	
	References:		References	
	George Redmond, 336	U Harwood Ave.		
	Newark, NJ, U.S.A.			





	Résumé	
Name:	Kong Minghui	Personal information
Address:	No. 3 Cuihua Road, Xi'an	
Telephone:	5805032	
Date of Birth:	July, 22, 1982	
Birth Place:	Guangzhou	
Sex:	Male	
Marital Status:	Single/Unmarried	7
TEL:	$\times \times \times \times \times \times \times$	2
E-mail:	Kmh@ 126. com	
Start as a traine	e with opportunity to advance to executive level.	Job objective
Education:		Education
2000/09-2004	/07 bachelor, Foreign Trade, Xi'an Foreign Language	
University		
1997/09—2000	0/07 Xi'an No. 37 Middle School	
1991/09—1997	7/07 Xi'an Cuihua Primary School	
Work experience	e:	Work experience
2006/01-2007	7/05 Import & Export Co., Ltd. in Shanghai	
2004/07—2005	7/12 Junior Secretary, Premier Insurance Co., Ltd.	



Skills:	Skills
Language Ability: Fluent in both spoken and written English; Passed	
CET-6	
Computer Ability: Skilled in use of Word, Excel and Visual FoxPro	
software; Passed the National Computer Rank Examination Grade 2	
Special Skills: Piano Band VII	
References:	References
Available upon request.	



Module 3 🤺 **Letters of Recommendation**













Recommendations, like résumés, are necessary and indispensable documents when one applies for a job or a chance to study. The writer of such a letter must know the person recommended very well and have certain relations with him/her in work or study. He should be positive, enthusiastic and confident in recommending the person. As such a letter should not be too long; there is no need to repeat all the experiences of that person which are clearly listed in the résumé. Instead, just to emphasize the strengths of that person and highlight his/her merits and accomplishments. A letter of recommendation should not be too short either, because too short a letter will make the receiver believe that you are not sincere and do not know the person recommended well enough.



1. Basic Writing Skills

The contents of letters of recommendation usually include the following three aspects:

- (1) explain the relationship between you, the writer, and the person recommended (tell when and how you got to know each other, and how well you know the person etc.);
- (2) general comments on the person's abilities, mannerisms and personality;
- (3) suggest that the receiver employ or accept the person recommended.





2. Case Remarks



XYZ Company	Letterhead	
48 Nanpu Street		
Guangzhou 510043		
May 12, 2013		
Southeast Trading Development Company	Inside address	
46 Huandao Road		
Guangzhou 510012		



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