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#### **CONSUMERS & BRANDS**

E-Book shops: Yes24 customers in Korea

Consumer Insights report

**Consumer** Insights by statista ✓



### Consumer Insights Global survey

#### Introduction



#### **Report overview**

This report offers the reader a comprehensive overview of Yes24 customers in Korea: who they are; what they like; what they think; and how to reach them. It provides insights on their demographics, lifestyle, opinions, and marketing touchpoints.

Additionally, the report allows the reader to benchmark Yes24 customers in Korea ("brand users") against Korean E-book shoppers in general ("category users"), and the overall Korean consumer, labelled as "all respondents" in the charts.

The report is updated quarterly and is based on data from the Consumer Insights Global survey, an international survey that covers more than 15,000 brands across 56 countries.

#### Global survey methodology (1)

**Design:** Online Survey, split questionnaire design

**Duration**: approx. 15 minutes

**Language:** official language(s) of each country with

American English offered as an alternative

**Region:** 56 countries

#### Number of respondents:

- 12,000+ for countries with the extended survey (including Korea)
- 2,000+ for the basic survey

**Sample:** Internet users, aged 18 – 64, quotas set on gender and age

#### Fieldwork:

- Continuous from January to December
- Countries that receive the extended survey are updated four times a year

#### **CHAPTER 01**

## Management summary

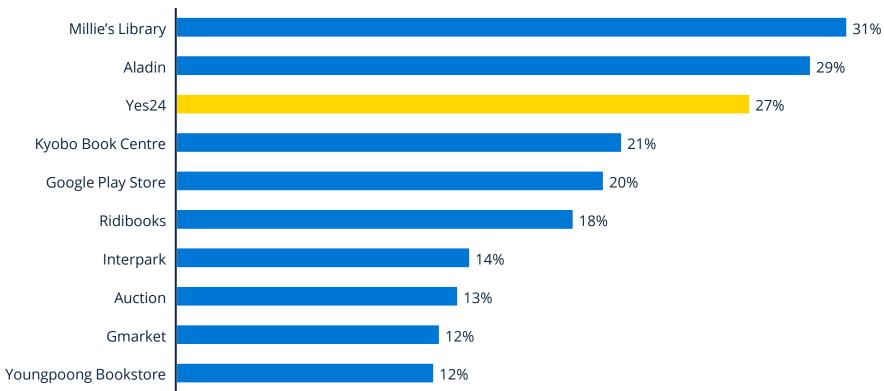
- Brand usage
- Key insights



### With a user share of 27%, Yes24 is one of the top 3 E-book shops in Korea

Management summary: brand usage and competition





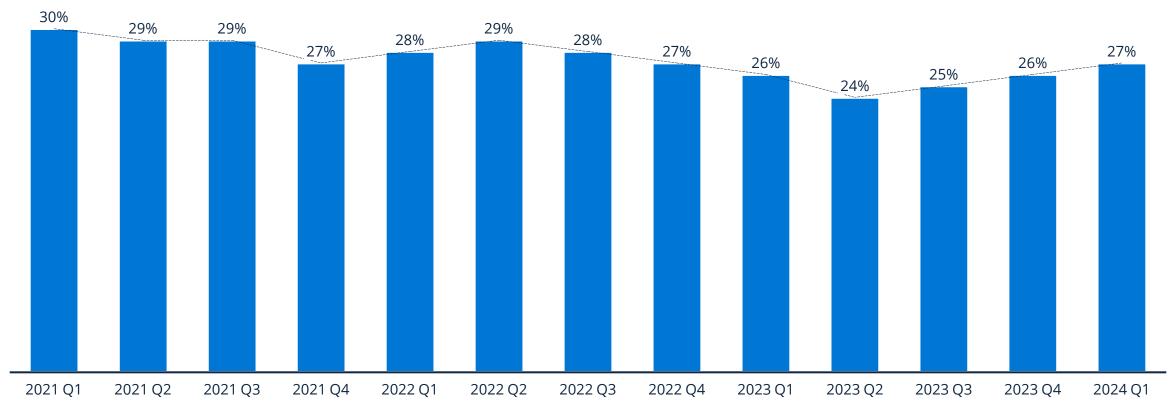




# The share of E-book shoppers using Yes24 declined by 3 percentage points since 2021

Management summary: brand usage timeline

#### **Timeline of E-book shoppers using Yes24**





#### Yes24 customers in Korea

Management summary: key insights

#### **Demographic profile**

Yes24 is more popular among Generation X than other E-book shops.

Compared to other E-book shops, Yes24 has a relatively high share of male customers.

Yes24 has a larger share of customers with a medium household income than other E-book shops.

Yes24 customers are more likely to live in megacities than E-book shoppers in general.

#### **Consumer lifestyle**

Safety and security is more important to Yes24 customers than to other E-book shoppers.

Arts and literature are relatively prevalent interests of Yes24 customers.

Reading is a relatively popular hobby among Yes24 customers.

#### **Consumer attitudes**

It stands out that 68% of Yes24 customers think it's important to get the best image and sound quality.

23% of Yes24 customers are innovators or early adopters of new products.

A relatively high share of Yes24 customers think that crime is an issue that needs to be addressed.

#### Marketing touchpoints

Band is more popular among Yes24 customers than the average E-book shopper.

Yes24 customers remember seeing ads in video portals more often than other E-book shoppers.

#### **CHAPTER 02**

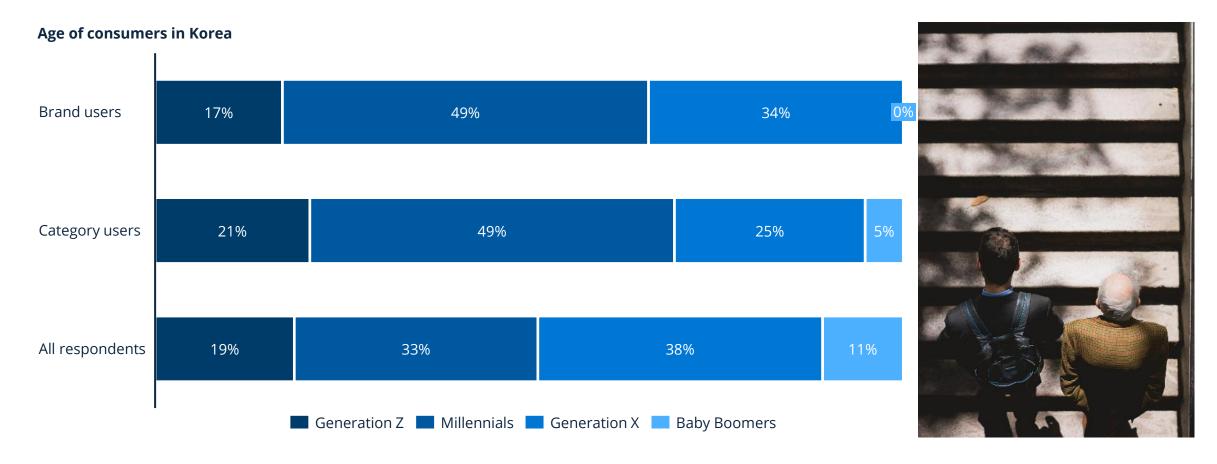
## Demographic profile

- Generations
- Gender
- Education
- Income
- Household classification
- Type of community
- LGBTQ+



## Yes24 is more popular among Generation X than other E-book shops

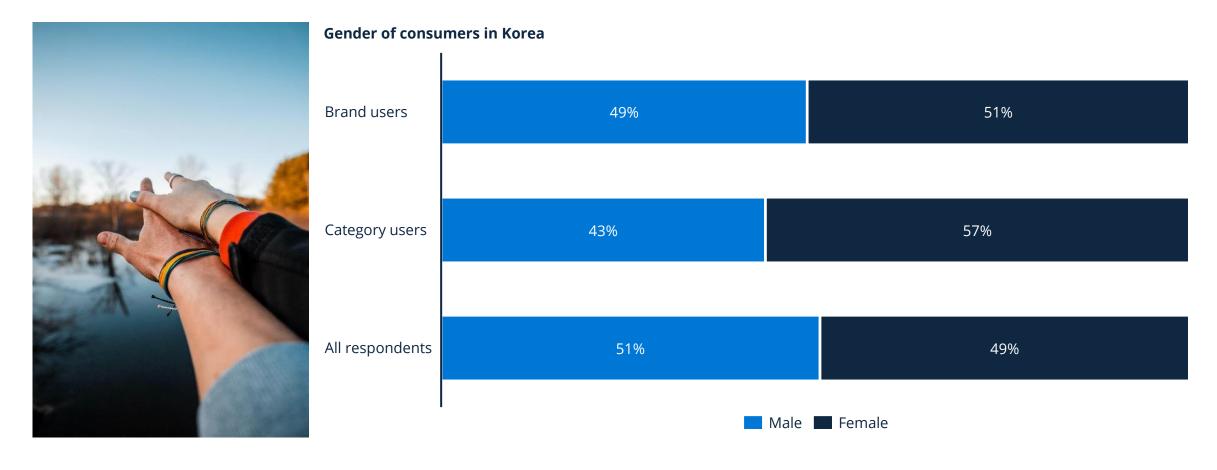
Demographic profile: generations





# Compared to other E-book shops, Yes24 has a relatively high share of male customers

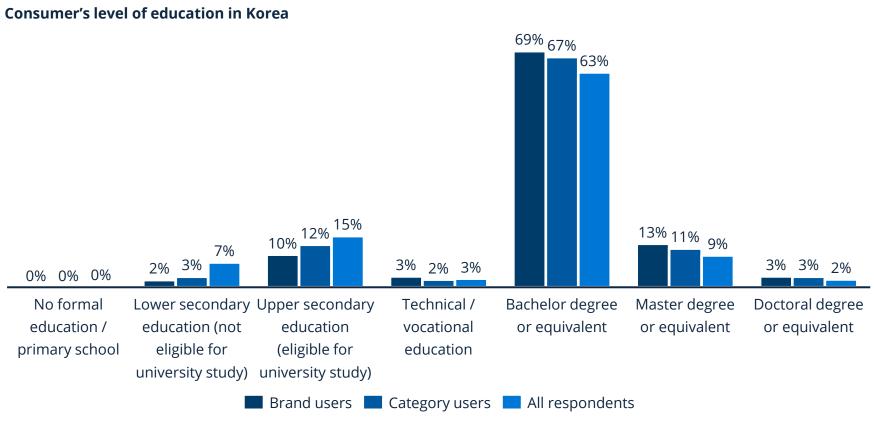
Demographic profile: gender





## A relatively high share of Yes24 customers have a college degree

Demographic profile: education

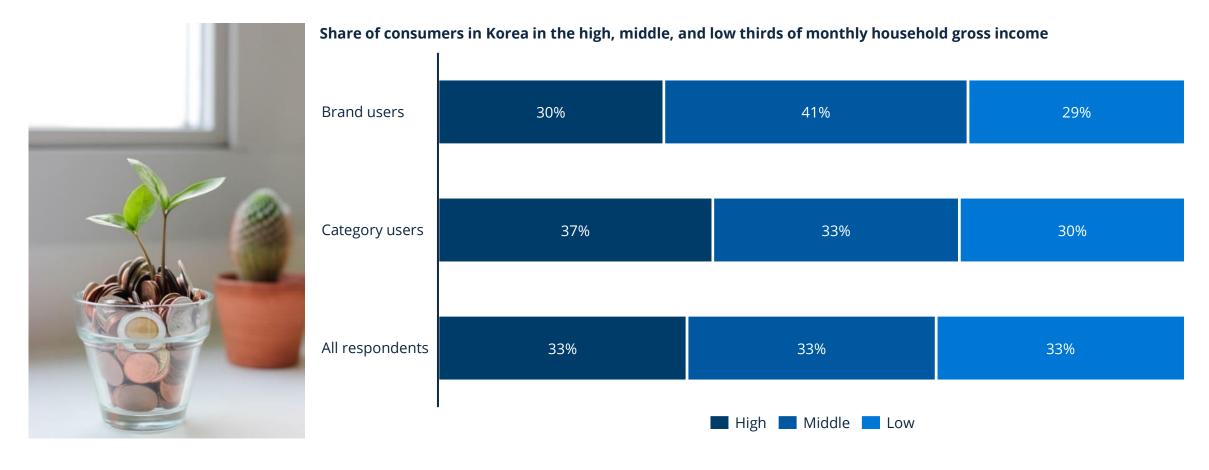




Sources

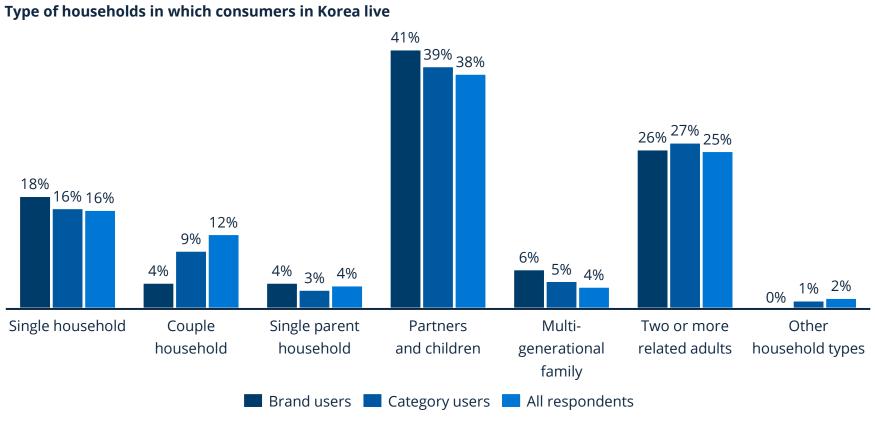
## Yes24 has a larger share of customers with a medium household income than other E-book shops

Demographic profile: income



## Compared to consumers, Yes24 customers are less likely to live in a couple household

Demographic profile: household classification

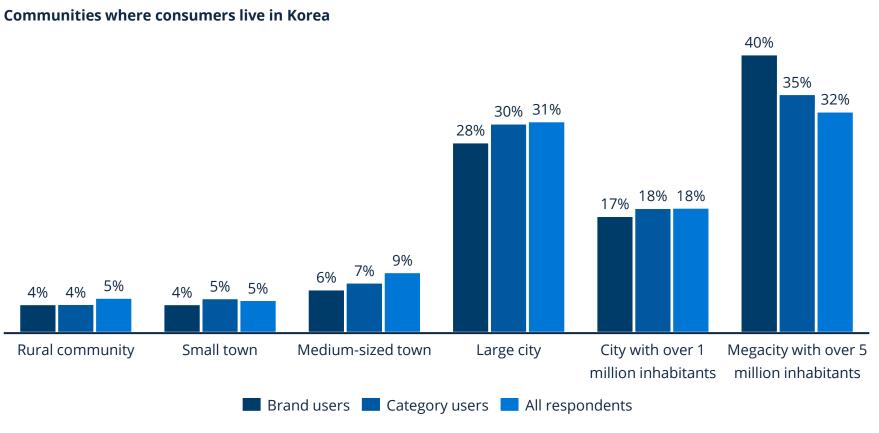




# Yes24 customers are more likely to live in megacities than E-book shoppers in general

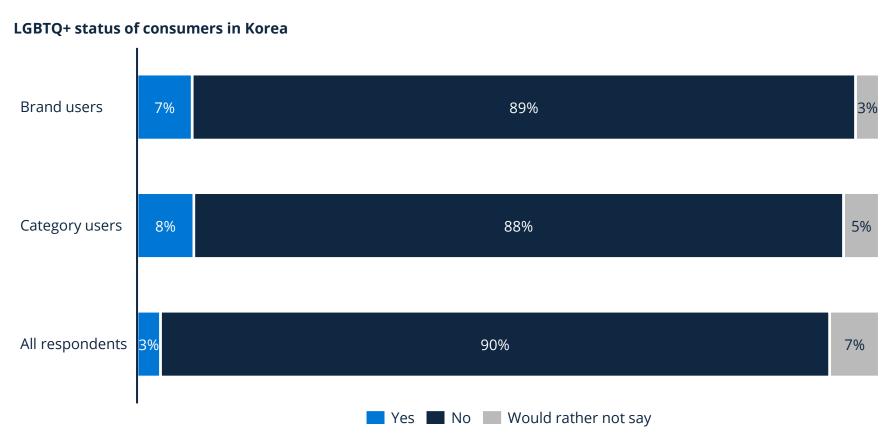
Demographic profile: type of community





### 7% of Yes24 customers consider themselves part of the LGBTQ+ community

Demographic profile: LGBTQ+







#### **CHAPTER 03**

## Consumer lifestyle

- Life values
- Main interests
- Hobbies & leisure activities
- Sports activities
- Sports followed



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